

## **RFP – SNACK VENDING MACHINE SERVICES**

### **Amendment 1 – Comments and Questions/Answers**

#### **Questions/Comments and Answers**

**Q1:** Do you have a minimum volume threshold per machine?

**A1:** No. However, if we see a machine is not generating sales over a 60-day period we can look at relocation of the machine.

**Q2:** Do machines currently have a waste or product minimum to qualify for commission?

**A2:** No. Waste or product minimum would be the responsibility of the vendor to maintain fresh, unexpired product. This waste or replacement would not come out of commission sales.

**Q3:** Are all Machines required to have Credit card?

**A3:** Yes.

**Q4:** Is Cellular Strength an issue at any of the sites?

**A4:** No. We have an IT department that can work with routers to deploy more signal strength if needed.

**Q5:** Will any additional snack machines be needed?

**A5:** At this point no, but the campus is expanding and growth will occur in the next five years requiring additional machines.

**Q6:** What is the current timeline (School year and month) for the new proposed sales locations to start? (When do you want the vending to expand from 28 to 50 locations?)

**A6:** Over the next five years the university will continue to grow and expand. I could see a gradual increase over those five years to eventually reach 50 machines by the end of year 5.

**Q7:** Do you have Coffee vending machines? Where are the Coffee vending machines?

**A7:** Currently no hot coffee vending machines are on campus. We are working with our current beverage provider to carve out an exemption for the beverage contract to allow for these types of machines should departments request them.

**Q8:** Do you have Grab and Go Markets? Where are the Grab and Go Markets?

**A8:** Yes. Currently we have two on campus. One is in the University Center and one is in McCord Residential Hall.

**Q9:** What type of Snack Vending machines do you have now? (Brand and model)

**A9:** Currently we have a few different types, but the majority are Crane Model 167 units.

**Q10:** What is the current commission rate?

**A10:** 15% of gross sales

END OF QUESTIONS