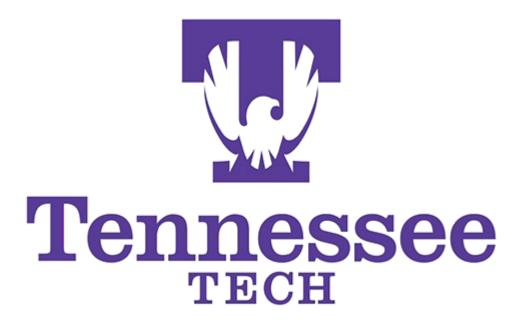


Presentation to Audit & Business Committee
Board of Trustees

June 22, 2023





Maintenance (Tuition) and Mandatory Fees



Maintenance (Tuition) and Mandatory Fees Increase

- Mandatory factors to consider (T.C.A. 49-7-1603)
 - Level of state support
 - Total cost of attendance
 - Efforts to mitigate the financial effect on students



Maintenance (Tuition) and Mandatory Fees Increase

- Additional factors adopted by BOT to consider:
 - THEC mandatory tuition and fee ranges
 - 0% to 3% for FY 2023-2024
 - Comparison to peer institutions, competitor institutions, other LGIs
 - Other Tennessee schools are considering between 1.81% and 3% increases
 - Higher Education Price Index
 - 5.1% for fiscal year July 2021-June 2022 (latest data)*

- Consumer Price Index
 - 4.9% 12-month percent change, April 2023 (latest data)*



^{*}Commonfund 2022 HEPI Data Released, December 2022

^{*}U.S. Bureau of Labor Statistics

Proposed Fee Increase

| Proposed Increase in Maintenance (Tuition) and Mandatory Fee | 2.93% |
|--|-------|
| Maintenance Fees (flat-rate tuition) increase* | 2.92% |
| Mandatory Fees increase | 2.96% |

^{*}Students grandfathered in under old tuition model 2.93% increase. for 12 credit hours or less \$334 per credit hour for >12 hours \$70 per credit hour

| Tuition Increase Comparison @ 15 Hours | | | | |
|---|------------|----------|------------|--|
| Fee Type Current Amount Increase New Amount | | | | |
| Flat Rate Tuition | \$4,260.00 | \$135.00 | \$4,755.00 | |
| Base/Over Base Tuition | \$4,098.00 | \$120.00 | \$4,218.00 | |



Proposed Mandatory Fee Increase

| Program Service Fee Increase Comparison @ 15 Hours | | | | |
|--|----------|---------|----------|--|
| Fee Type Current Amount Increase New Amount | | | | |
| Program Services Fee | \$641.00 | \$19.00 | \$660.00 | |

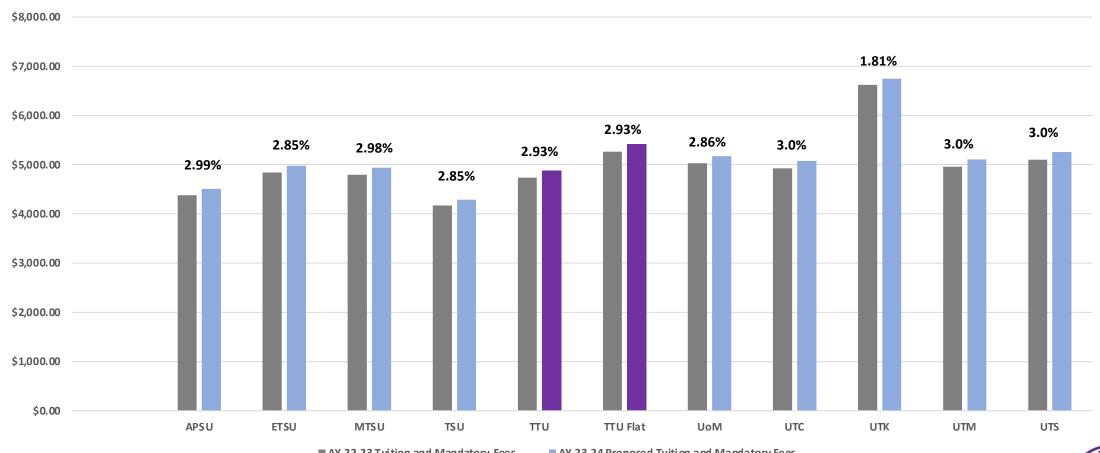
- Program Service Fee proposed to increase from \$641 per semester to \$660 per semester.
 - Increase of \$19 per student per semester.
 - Facilities fee component proposed to increase from \$51 a semester to \$70 a semester
 - Fee will be used to help fund development of facilities



Comparison of Maintenance (Tuition) & Mandatory Fees

Tennessee Public Universities

Undergraduate In-State Tuition and Mandatory Fees Per Student FTE Per Semester Comparison



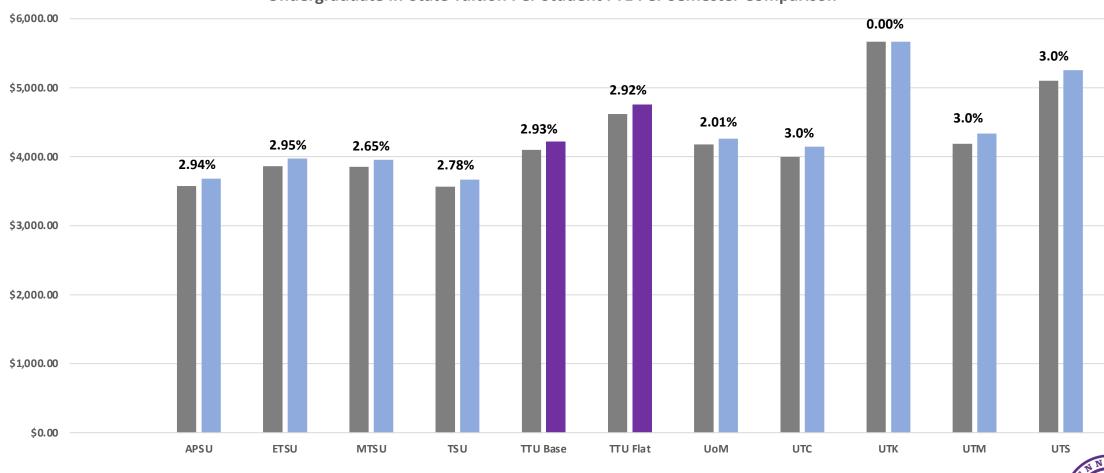
AY 23-24 Proposed Tuition and Mandatory Fees



Comparison of Maintenance (Tuition) Fees

Tennessee Public Universities

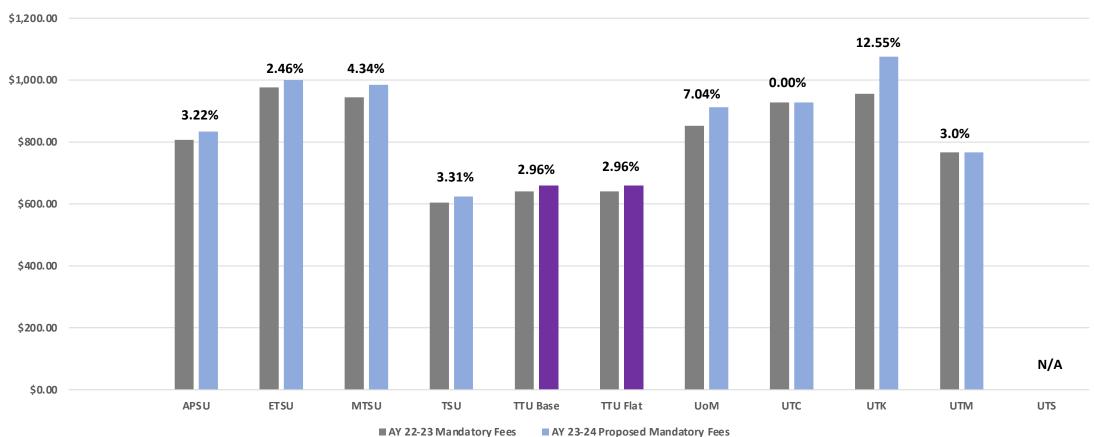
Undergraduate In-State Tuition Per Student FTE Per Semester Comparison



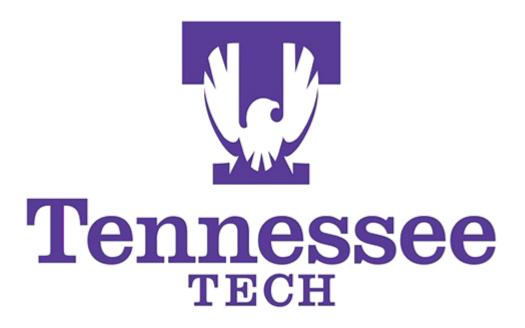
Comparison of Mandatory Fees

Tennessee Public Universities

Mandatory Fees Per Student FTE Per Semester Comparison







Non-Mandatory Fee



Non-mandatory Fee Proposal – Craft Center Housing Effective Fall Semester 2023-24

- Objectives supporting Craft Center housing rate increase
 - Provide resources for maintenance of housing units
 - Build reserves to fund major renovations/upgrades to units
 - Bring rates for housing at Craft Center into closer alignment with current on-campus rates
- Includes 4 units with sleeping capacity of 64
- Transportation is provided to student between main campus and Craft Center campus
- Craft Center housing is an auxiliary operation and must be self supporting



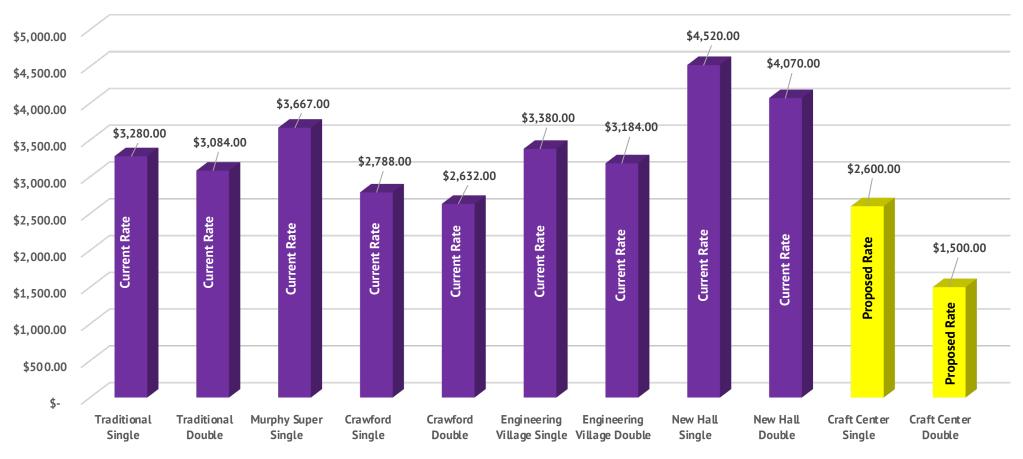
^{*}Non-mandatory fees are not subject to THEC binding rates

Non-mandatory Fee Proposal - Craft Center Housing Effective Fall Semester 2023

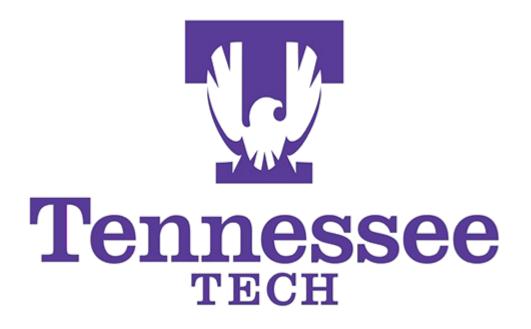
- Proposal for Craft Center housing rates:
 - Increase single occupancy rates from \$2,250 to \$2,600 per semester
 - \$350 increase per semester
 - Increase double occupancy rates from \$1,175 to \$1,500 per semester
 - \$325 increase per semester



TTU On-Campus Housing vs. Craft Center Proposed Rates

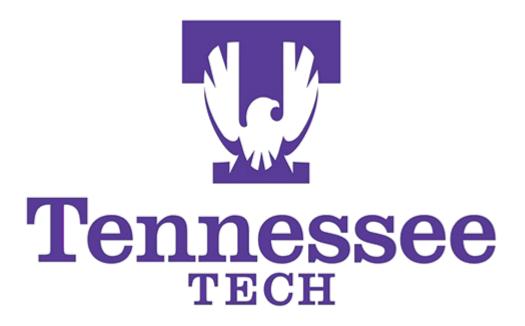






FY2022-23 Estimated & FY2023-24 Proposed Budget





FY2022-23 Estimated Budget



Changes in E&G Revenues

| | October Revised Budget BOT Approved December 2022 FY2022-23 | Current Estimate Presented for Approval June 2023 FY2022-23 | Difference |
|--------------------|---|--|-------------|
| Tuition & Fees | \$100,544,000 | \$103,087,100 | \$2,543,100 |
| State Approp | \$79,920,600 | \$79,920,600 | \$0 |
| Other | \$12,949,300 | \$16,356,000 | \$3,406,700 |
| Total E&G Revenues | \$193,413,900 | \$199,363,700 | \$5,949,800 |



Revised FY23 vs. Current Estimate FY23 Reconciliation of Changes in E&G Revenues

- Tuition and Fees
 - Conservative estimate in enrollment driven maintenance (tuition) and fees \$2,293,278
- Other
 - Increase in interest income revenue \$2,200,000
 - Increase in Athletics income \$511,650
 - Increase non-mandatory fees \$250,000
 - Indirect Cost increase \$175,000
 - Career Services income \$118,000
 - Salvage income \$70,000

Changes in E&G Functional Expenses

| | October Revised Budget BOT Approved December 2022 FY2022-23 | Current Estimate Presented for Approval June 2023 FY2022-23 | Difference |
|----------------------------------|---|---|-------------|
| Instruction | \$87,781,500 | \$87,655,700 | (\$125,800) |
| Research | \$6,972,900 | \$7,314,000 | \$341,100 |
| Public Service | \$3,297,200 | \$3,113,100 | (\$184,100) |
| Academic Supp. | \$17,641,500 | \$17,929,600 | \$288,100 |
| Student Serv. | \$23,825,400 | \$24,680,800 | \$855,400 |
| Institutional Supp. | \$18,128,200 | \$18,404,000 | \$275,800 |
| Maint & Oper. | \$18,274,500 | \$17,750,900 | (\$523,600) |
| Scholarship | \$19,154,100 | \$19,146,600 | (\$7,500) |
| Total E&G Functional Expenses | \$195,075,300 | \$195,994,700 | \$919,400 |

Revised FY23 vs. Current Estimate FY23 Reconciliation of Changes in E&G Functional Expenses

- Instruction
 - Reallocation of university-wide managed benefits (\$125,000)
- Research
 - Rural Reimagined transferred to research \$144,076
 - Reallocation of university-wide managed benefits \$125,000
- Public Service
 - Rural Reimagined transferred to research (\$144,076)
- Academic Support
 - TAF increase due to conservative fall budget \$109,750
 - Reallocate portion of College online fee to Provost for course development \$31,942
 - IT ERP Project Manager position \$125,271

- Student Services
 - Athletics revenue adjustment \$514,653
 - RUC Coordinator position \$55,906
 - International Education \$79,822
 - Disability Services \$32,000
 - Police adjustments \$63,923
- Inst. Support/Maint. & Operation
 - Mercer Comp Study \$300,000
 - Property insurance savings (\$1,000,000)
 - Utilities increase \$175,000
 - Crossville TAP \$200,000
 - Market adjustments \$117,434



Changes in E&G Natural Expenses

| | October Revised Budget BOT Approved December 2023 FY2022-23 | Current Estimate Presented for Approval June 2023 FY2022-23 | Difference |
|----------------------------|---|--|---------------|
| Salary and Wages | \$87,736,836 | \$86,423,769 | (\$1,313,067) |
| Fringe Benefits | \$33,379,952 | \$33,901,020 | \$521,068 |
| Travel | \$2,075,850 | \$2,715,462 | \$639,612 |
| Operating & Utilities | \$51,385,055 | \$52,190,073 | \$805,018 |
| Scholarships & Fellowships | \$19,682,220 | \$19,713,840 | \$31,620 |
| Capital | \$815,104 | \$1,050,657 | \$235,553 |
| Total E&G Natural Expenses | \$195,075,017 | \$195,994,821 | \$919,804 |

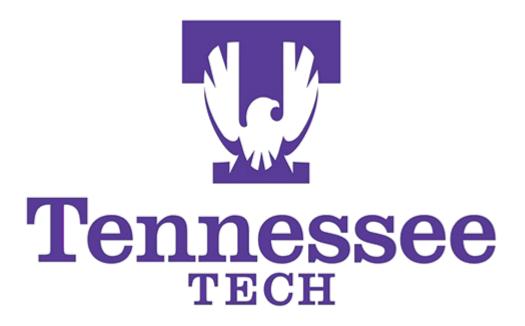


Revised FY23 vs. Current Estimate FY23 Reconciliation of Changes in E&G Natural Expenses

- Salary and Wages
 - Lapse Strategic Investment Pool (\$2,016,821)
 - Chair and Department stipends \$289,000
 - IT Project Manager, EHS Coordinators, International Education \$262,000
 - Market adjustments Police & Facilities\$151,405
- Benefits
 - New positions \$148,150
 - Health Services \$55,200
 - Funds transferred to cover GA fee waivers \$318,000

- Travel
 - Units transferred dollars from operating or temporary wages to cover travel expenditures \$639,00
- Operating & Utilities
 - Lapse invested back at College/VP level \$1,101,947
 - Transfer funds for positions (\$213,371)
- Scholarships
 - Funds added to cover state fee wavier mandates \$31,620
- Capital
 - Funds transferred to cover infrastructure \$235,553





FY2023-24 Proposed Budget



Changes in Permanent E&G Revenues – FY23 to FY24

| | July Proposed Budget BOT Approved June 2022 FY2022-23 | July Proposed Budget Presented for Approval June 2023 FY2023-24 | Difference |
|---|---|--|---------------|
| Tuition & Fees | \$100,785,900 | \$105,062,800 | \$4,276,900 |
| State Appropriations | \$73,823,600 | \$80,803,800 | \$6,980,200 |
| Other | 12,798,400 | 13,136,800 | \$338,400 |
| Total E&G Revenues | \$187,407,900 | \$199,003,400 | \$11,595,500 |
| State Appropriations – One Time (Special Initiatives) | \$5,040,000 | \$1,350,000 | (\$3,690,000) |
| Adjusted Total E&G Revenues | \$192,447,900 | \$200,353,400 | \$7,905,500 |



Proposed FY23 vs. Proposed FY24 Reconciliation of Changes in Permanent E&G Revenues

Tuition and Fees

- Maintenance and Out-of-State increase adjusted at Current Estimate FY23 \$1,855,000 from conservative Revised Budget
- Fee increase adjusted to actuals at Current Estimate FY23 \$335,400 from conservative Revised Budget
- Maintenance and Out-of-State increase at Proposed FY24 based on estimated Fall 2023 student enrollment \$1,873,000
- Fee increase at Proposed FY24 based on estimated Fall 2023 student enrollment \$213,500

State Appropriations

- Base adjustment Outcomes Formula \$251,900
- Outcomes Funding & Inflationary Cost \$2,285,100
- Formula Salary Pool Partial 5% \$2,920,000
- CEROC \$1,000,000
- Group Health Adjustments \$287,600
- UAAL (Unfunded Actuarial Accrual liability) Allocation, OPEB, TCRS Rate Adjustment, Risk Management Premiums \$235,600

Other

- Indirect Cost \$150,000
- Parking Permits \$162,250
- Departmental revenues (band camp, workshops, application fees, etc.) \$26,150
- State Appropriations One Time (Special Initiatives)
 - Water Center \$150,000 New in FY24
 - Appalachian Craft Center (\$2,840,000) FY23 not repeated in FY24
 - CEROC (\$1,000,000) shift to permanent state appropriations in FY24

Changes in Permanent E&G Functional Expenses – FY23 to FY24

| | July Proposed Budget BOT Approved June 2022 FY2022-23 | July Proposed Budget Presented for Approval June 2023 FY2023-24 | Difference |
|---|---|---|---------------|
| Instruction | \$78,441,400 | \$81,436,000 | \$2,994,600 |
| Research | \$2,750,800 | \$3,162,900 | \$412,100 |
| Public Service | \$2,056,600 | \$2,056,400 | (\$200) |
| Academic Supp. | \$14,308,000 | \$15,728,000 | \$1,420,000 |
| Student Serv. | \$22,823,600 | \$24,140,900 | \$1,317,300 |
| Institutional Supp. | \$19,915,000 | \$20,367,400 | \$452,400 |
| Maint & Oper. | \$16,319,900 | \$19,049,300 | \$2,729,400 |
| Scholarship | \$17,536,300 | \$20,628,000 | \$3,091,700 |
| Total E&G Expenses | \$174,151,600 | \$186,568,900 | \$12,417,300 |
| State Appropriations – One Time (Special Initiatives) | \$8,540,000 | \$1,350,000 | (\$7,190,000) |
| Adjusted Total E&G Expenses | \$182,691,600 | \$187,918,900 | \$5,227,300 |

Proposed FY23 vs. Proposed FY24 Reconciliation of Changes in E&G Functional Expenses

Instruction

- FY24-Salary Pool & Benefits \$2,620,163
- FY24-Faculty Promotions \$250,000
- FY24-Lab Science contracts \$350,000
- SAF & Online Fee adjustments \$295,108
- Chair stipends \$289,000
- Benefit reallocation-university wide (\$800,000)

Research

- FY24-Salary Pool & Benefits \$33,131
- FY23-Office of Research funding shift (\$46,077)
- CEROC permanent funding \$480,000
- Benefit reallocation-university wide (\$55,000)

Public Service

- FY24-Salary Pool & Benefits \$29,361
- Benefit reallocation-university wide (\$30,000)

• Academic Support

- FY24-Salary Pool & Benefits \$614,648
- ITS maintenance contracts \$300,000
- IT ERP Project Manager position \$125,271
- Library \$150,000
- FY23-Office of Research funding shift \$46,077
- Online Fee adjustments \$187,920

Student Services

- FY24-Salary Pool & Benefits \$701,557
- Athletics inflationary cost \$224,425
- Athletics positions \$189,000
- RUC Coordinator position \$55,906
- International Education position & reclass \$79,822
- Disability Services \$30,000
- CourseDog software \$100,113
- Benefit reallocation-university wide (\$60,000)

Institutional Support

- FY24-Salary Pool & Benefits \$1,164,290
- FY24-State Appropriation Group Health \$352,400
- Crossville TAP Property \$552,000
- New positions & adjustments \$186,310 (HR Specialist, 2- EHS Coordinators)
- Benefit reallocation-university wide (\$1,800,000)

Maintenance & Plant

- FY24-Salary Pool & Benefits \$307,368
- FY24-Utilities-anticipated ACME online \$447,400
- Police & Facilities positions & critical adjustments \$343,629
- FY23-Loss of TVA reimbursement \$260,000
- FY23-Inflationary cost increase of utilities \$1,736,069
- Utilities reallocated to Auxiliary due to increase (\$330,000)

Scholarships

- Presidential Scholars 1st year FY23 \$1,240,400
- Athletic scholarships FY23 \$170,480
- Presidential Scholars 2nd year FY24 \$1,481,400
- TCA mandated scholarships \$200,000
- State Appropriations One Time (Special Initiatives)
 - Water Center \$150,000
 - Appalachian Craft Center (\$2,840,000)
 - CEROC (\$1,000,000) shift to permanent state appropriations
 - Crossville TAP (\$3,500,000)-shift to permanent state appropriations



Changes in Permanent E&G Natural Expenses – FY23 to FY24

| | July Proposed Budget BOT Approved June 2022 FY2022-23 | July Proposed Budget Presented for Approval June 2023 FY2023-24 | Difference |
|---|---|---|---------------|
| Salary and Wages | \$85,226,460 | \$91,107,638 | \$5,881,178 |
| Fringe Benefits | \$37,031,366 | \$36,643,520 | (\$387,846) |
| Travel | \$1,584,615 | \$2,068,849 | \$484,234 |
| Operating & Utilities | \$31,854,442 | \$35,232,106 | \$3,377,664 |
| Scholarships & Fellowships | \$18,093,623 | \$21,185,287 | \$3,091,664 |
| Capital | \$361,094 | \$331,500 | (\$29,594) |
| Total E&G Expenses | \$174,151,600 | \$186,568,900 | \$12,417,300 |
| State Appropriations – One Time (Special Initiatives) | \$8,540,000 | \$1,350,000 | (\$7,190,000) |
| Adjusted Total E&G Expenses | \$182,691,600 | \$187,918,900 | \$5,227,300 |

Proposed FY23 vs. Proposed FY24 Reconciliation of Changes in E&G Natural Expenses

Salary & Wages

- FY24-5% Salary Pool & Benefits \$3,792,968
- New faculty position, promotions and critical adjustments (COB-Lecturer, Psy Professor, Engineering critical adjustments, FY23 additional promotions) - \$517,980
- Chair stipends \$289,000
- Academic Support positions (ITS) \$118,219
- Student Services positions & adjustments (RUC Coordinator, International Education Coordinator) - \$383,000
- Institutional Support positions & adjustments (HR Specialist, 2-EHS Coordinators) - \$186,310
- Police and Facilities positions & critical adjustments \$343,629
- FY24-Faculty promotions \$250,000

Benefits

- FY24-Salary Pool Benefits \$1,137,891
- Benefits for new positions \$302,631
- FY24-State Appropriation Group Health \$523,200
- Benefit adjustment-University wide reallocated to utilities (\$2,352,000)

Travel

- Athletics inflationary cost \$138,073
- Funds reallocated from operating \$350,000

Operating & Utilities

- Crossville TAP Property \$500,000
- Athletics inflationary cost \$86,352
- Disability Services \$30,000
- CourseDog software \$100,113
- Library \$150,000
- FY24-Utilities-anticipated ACME online \$447,400
- FY23-Loss of TVA reimbursement \$260,000
- FY23-Inflationary cost increase of utilities \$1,736,069
- FY24-Lab Science contracts \$350,000
- SAF & Online Fee adjustments \$483,028
- CEROC perm funding \$480,000
- Funds reallocated from capital \$30,000
- Funds reallocated to travel (\$350,000)
- Funds reallocated to salaries (\$478,487)
- Funds reallocated to benefits (new positions) (\$116,200)
- Utilities reallocated to Auxiliary due to increase (\$330,000)

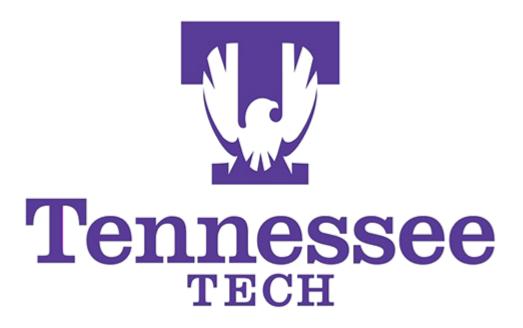
Scholarships

- Presidential Scholars-1st year FY23 \$1,240,400
- Athletic scholarships FY23 \$170,480
- Presidential Scholars 2nd year FY24 \$1,481,400
- TCA mandated scholarships \$200,000

Capital

- Funds reallocated to operating (\$30,000)
- State Appropriations One Time (Special Initiatives)
 - Water Center \$150,000
 - Appalachian Craft Center (\$2,840,000)
 - CEROC (\$1,000,000) shift to permanent state appropriations
 - Crossville TAP (\$3,500,000)-shift to permanent state appropriations





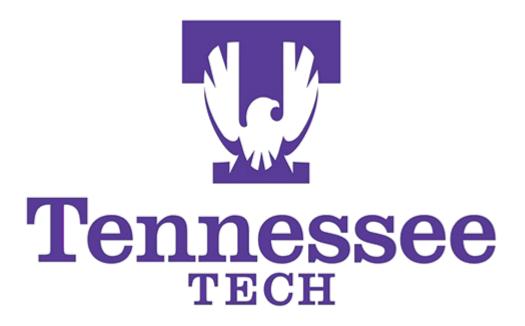
Disclosed Projects FY2023-24



Disclosed Projects FY2023-24

| Fiscal Year | Project | Project Cost | Project Description |
|-------------|---|---------------|---|
| 2023-24 | J.J. Oakley Innovation Center and Residence Hall | \$70,240,000 | Construct a new residence hall complex that will provide 400 beds and ground-level space dedicated to a learning community for entrepreneurship and technology. |
| 2023-24 | Student Event Center | \$41,000,000 | Student Event Center will house a welcome center, university bookstore, dedicated banquet hall space and satellite food court. |
| | Total Request | \$111,240,000 | |





Capital Budget FY2024-25



Capital Outlay Request FY2024-25

Requested for State Funding

| Fiscal Year | Project | Project Cost | Project Description |
|---------------|-----------------------------|--------------|--|
| 2024-25 | Academic Classroom Building | 75,100,000 | Demolish Matthews Daniel and Crawford. Construct new building to support Colleges of Education and Arts & Sciences. Administrative Offices for Communications and Marketing, Research and Development. |
| Funding sour | ces: | | |
| State capital | appropriations | \$69,092,000 | |
| Match requir | ed | \$6,008,000 | |
| | | | |



Capital Maintenance Projects Request FY2024-25 Requested for State Funding

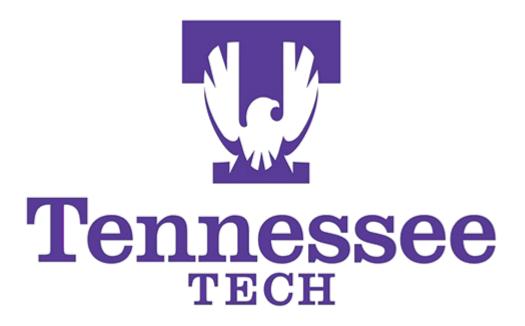
| Priority | Project | Project Cost | Project Description |
|----------|---|--------------|--|
| 1 | Bryan Fine Arts Auditorium Upgrades | \$2,570,000 | Upgrade MEP systems, stage lighting, sound systems and seating for ADA code. |
| 2 | Roof Replacements | \$1,210,000 | Replace the shingle roofs on Bell Hall and Ray Morris Hall and all related work. |
| 3 | Air Handler Replacement | \$1,130,000 | Replace the outside air handlers at Henderson Hall and T.J. Farr building. |
| 4 | Utility Infrastructure Upgrades Phase 1.1 | \$3,210,000 | Replacement and repair of utilities campus wide including but not limited to underground steam, steam condensate, chilled water, sanitary sewer, storm sewer, telecom fiber, gas, electric, manholes and all related work. |



Capital Maintenance Projects Request FY2024-25 Requested for State Funding

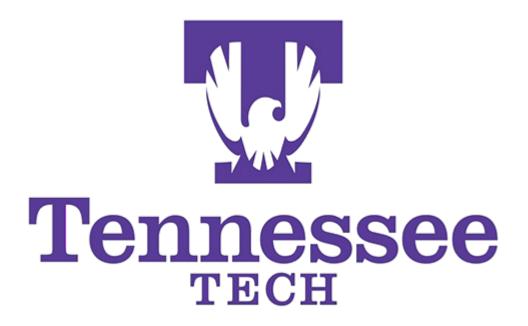
| Priority | Project | Project Cost | Project Description |
|----------|---|--------------|--|
| 5 | Utility Infrastructure Upgrades Phase 1.2 | \$1,740,000 | Replacement and repair of utilities campus wide including but not limited to underground steam, steam condensate, chilled water, sanitary sewer, storm sewer, telecom fiber, gas, electric, manholes and all related work. |
| 6 | Power Monitoring System | \$500,000 | Provide a power monitoring system for main campus |
| 7 | Bryan Fine Arts Building Exterior Repairs | \$1,280,000 | Clean, tuckpoint, caulk, repair and waterproof brick walls, stone coping, brick patios, windowsills, stone caps, retaining walls, concrete expansion joints, seating areas and all related work. |
| 8 | University Services Building Mechanical Upgrades | \$1,230,000 | Replace the air handling unit, VAV boxes, piping and all related equipment. |
| | Total Requested | \$12,870,000 | |





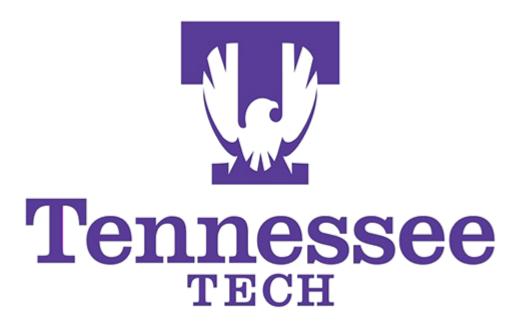
Emeritus President Contract





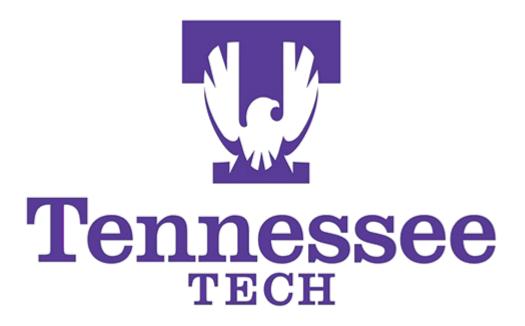
Tech Farm Operating Agreement





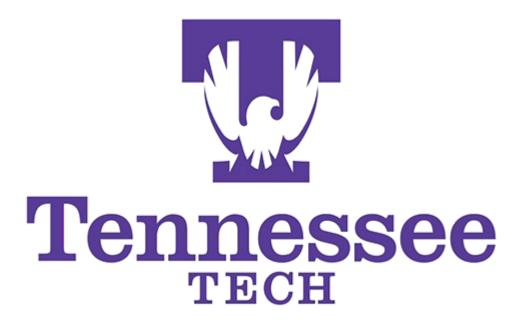
Faculty Promotions





Tenure Recommendations





Internal Audit Quality Assessment Review

