

Double-Degree Agreement

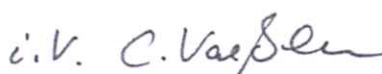
between

**Tennessee Technological University
and
FH Aachen**

In addition to the existing agreements the two Universities agree on setting up a undergraduate double-degree programme with the following structure and curriculum.

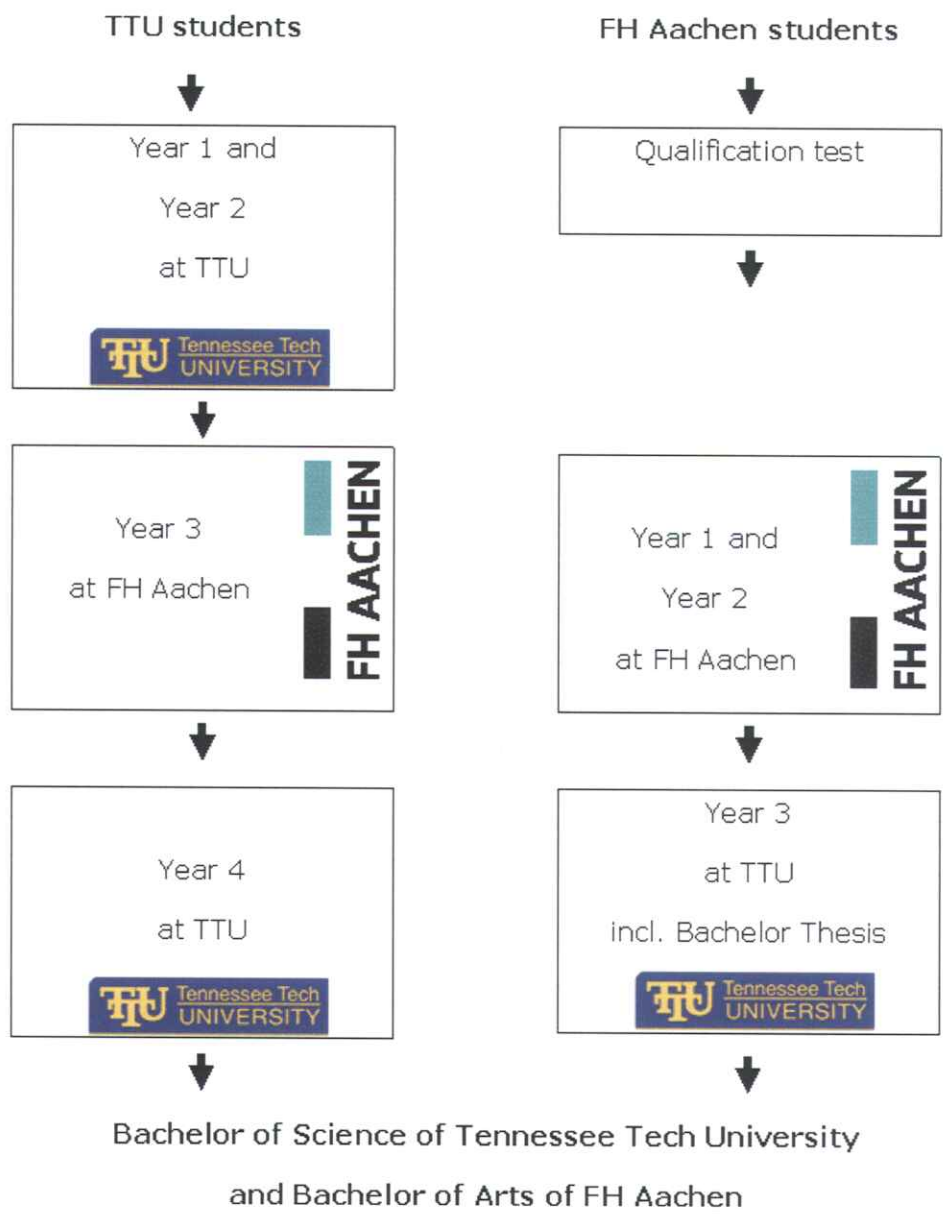
Any changes to the proposed programme will be accomplished by mutual agreement.

On behalf of
FH Aachen
Aachen,


Prof. Dr. rer. nat. Marcus Baumann
Rector, FH Aachen

On behalf of
Tennessee Technological University
Cookeville,


Robert Bell
President, Tennessee Technological University



Curriculum

Proposal Dual Degree Programme TTU – FH Aachen

The idea behind this programme is to give students from both institutions the chance to experience the culture, language and education system of the other country by studying one year at the respective partner institution. To increase the benefit for the students they will achieve a degree from both universities, provided if they successfully complete the entire programme.

TTU students:

Students from TTU will come to Aachen in their 3rd year of study and be enrolled into Year 2 of the FH Aachen programme *International Business Studies*. They study the modules offered in Semesters 3 and 4 (most of them will be offered in English and German so students can choose), as long as they have not yet studied these subjects at TTU. If they already have done some of the classes, they have to fill up their programmes with specialisation modules of Semester 5 (some of which are offered in English e.g.: Financial Services; International Business; Principles of International Economics). They have to complete one academic year, which means they have to achieve 60 ECTS credits (each module carries 5 ECTS credits, so a total of 12 modules is required for the year). The candidates will then go back and study the final year at TTU.

Programme for TTU students at FH Aachen:

- Microeconomics
- Introduction to Information Systems 1
- Marketing
- Accounting 2
- Finance
- Business German
- Macroeconomics
- Introduction to Information Systems 2
- Organisation
- Introduction to Operations-Management
- Introduction to Management Accounting
- EBM – The Business Environment

Final Thesis

To complete their (German) BA studies, students from TTU have to write a thesis in their final year, which has to meet certain conditions fixed in *Guidelines for the final thesis* (see Annex 2).

For the final thesis the students will have one examiner from TTU and one examiner from FH Aachen.

FH Aachen students:

Students of the FH Aachen Programme *International Business Studies* will spend their final year at TTU (Year 3 for them, Year 4 at TTU).

Programme for FH Aachen students at TTU:

- Business Strategy	3 crh (6 ECTS)
- 7 business courses from catalogue Annex 1*	21 crh (42 ECTS)
- final thesis	6 crh (12 ECTS)

This is a total of 30 credit hours and would fulfil the FH Aachen requirements (of 60 ECTS credit points).

* - preferably courses from Year 4 and not more than two courses from the "DS"-area

Final Thesis

To complete their (German) BA studies, students from FH Aachen have to write a thesis, which has to meet certain conditions.

For the final thesis the students will have one examiner from TTU and one examiner from FH Aachen.

Fees¹

Students from TTU will not have to pay any tuition fees during their stay at FH Aachen, just an enrolment fee of about 200 Euros per semester (which includes a public transport ticket for the entire state of North Rhine-Westphalia).

When they go back for their final year to finish the studies at TTU they still have to re-register at FH Aachen but only pay an enrolment fee of about 100 Euros per semester.

Students from FH Aachen will not have to pay tuition fees as long as exchange figures are balanced. Otherwise they pay a tuition fee for their year of study at TTU.

¹ As of January 2011

Annex 1 – Options for the Specialisation courses

ACCT 3170	Financial Accounting and Reporting I
ACCT 3180	Financial Accounting and Reporting II
ACCT 3210	Cost Accounting
ACCT 3330	Federal Tax
ACCT 3620	Auditing
ACCT 4230	Advanced Managerial Accounting
ACCT 4530	Governmental and Not-for-Profit Accounting
ACCT 4600	Forensic Accounting and Fraud Accounting
BMGT 3600	International Management
BMGT 3630	Human Resource Management
BMGT 3720	Business Communications
BMGT 4120	Compensation Administration
BMGT 4410	Conflict Management and Negotiation
BMGT 4610	Leadership and Employment Development
DS 3810	Business Applications of Microcomputers
DS 3830	COBOL Programming
DS 3850	Advanced Business Data Processing
DS 3860	Business Database Management
DS 3870	Business Web Applications Development
DS 4010	Decision Support Systems
DS 4125	Computer Forensics and Investigations
DS 4250	Business Data Communications
DS 4260	Network Security and Forensics
DS 4330	Management Systems Analysis
FIN 3210	Intermediate Financial Management
FIN 3410	Principles of Real Estate
FIN 3430	Real Estate Finance and Appraisal
FIN 3610	Risk Management and Insurance
FIN 3830	Fundamentals of Investment
FIN 4230	Advanced Financial Decision Analysis
FIN 4470	Investment Challenge
FIN 4510	International Trade and Finance
FIN 4610	Commercial Banking
FIN 4620	Advanced Commercial Banking
FIN 4910	Multinational Financial Management
MKT 3310	Services Marketing
MKT 3430	Advertising Principles
MKT 3650	Sales Management
MKT 3900	Entrepreneurship/Small Business
MKT 4100	International Marketing
MKT 4500	Retail Marketing Management
MKT 4530	Consumer Behavior
MKT 4550	Business Marketing Management
MKT 4620	Marketing Research
MKT 4730	Marketing Strategy