

<b>RFP - Federal Funding Consulting:</b>						
<b>POINTS SUMMARY</b>	<b>McCallister &amp; Quinn</b>	<b>Lewis-Burke Assoc LLC</b>	<b>The Ingram Group</b>	<b>Cornerstone Government Affairs</b>	<b>Van Scoyoc Assoc.</b>	<b>Thompson Coburn LLP</b>
Evaluator 1	40.00	36.00	15.00	65.00	56.00	11.00
Evaluator 2	46.00	69.00	50.00	63.00	68.00	31.00
Evaluator 3	55.00	45.00	50.00	70.00	60.00	35.00
<b>Average Technical Score</b>	<b>47.00</b>	<b>50.00</b>	<b>38.33</b>	<b>66.00</b>	<b>61.33</b>	<b>25.67</b>
<b>Cost Score</b>	<b>25.50</b>	<b>21.60</b>	<b>30.00</b>	<b>27.20</b>	<b>24.09</b>	<b>19.61</b>
<b>Total Points</b>	<b>72.50</b>	<b>71.60</b>	<b>68.33</b>	<b>93.20</b>	<b>85.43</b>	<b>45.27</b>

<b>RFP - Federal Funding Consulting</b>						
<b>COST SUMMARY</b>	<b>McCallister &amp; Quinn</b>	<b>Lewis-Burke Associates LLC</b>	<b>The Ingram Group</b>	<b>Cornerstone Government Affairs</b>	<b>Van Scoyoc Assoc.</b>	<b>Thompson Coburn LLP</b>
Year One Monthly Cost	\$12,000.00	\$13,750.00	\$9,500.00	\$10,250.00	\$12,000.00	\$15,000.00
Year One Annual Cost	\$144,000.00	\$165,000.00	\$114,000.00	\$123,000.00	\$144,000.00	\$180,000.00
Year Two Monthly Cost	\$12,000.00	\$13,958.00	\$9,500.00	\$10,750.00	\$12,000.00	\$15,000.00
Year Two Annual Cost	\$144,000.00	\$167,496.00	\$114,000.00	\$129,000.00	\$144,000.00	\$180,000.00
Year Three Monthly Cost	\$12,000.00	\$14,166.00	\$10,000.00	\$11,250.00	\$12,500.00	\$15,750.00
Year Three Annual Cost	\$144,000.00	\$169,992.00	\$120,000.00	\$135,000.00	\$150,000.00	\$189,000.00
Year Four Monthly Cost	\$12,000.00	\$14,380.00	\$11,000.00	\$11,750.00	\$13,000.00	\$15,750.00
Year Four Annual Cost	\$144,000.00	\$172,560.00	\$132,000.00	\$141,000.00	\$156,000.00	\$189,000.00
Year Five Monthly Cost	\$12,000.00	\$14,583.00	\$11,000.00	\$12,250.00	\$14,000.00	\$16,540.00
Year Five Annual Cost	\$144,000.00	\$174,996.00	\$132,000.00	\$147,000.00	\$168,000.00	\$198,480.00
<b>Total Five Year Cost</b>	<b>\$720,000.00</b>	<b>\$850,044.00</b>	<b>\$612,000.00</b>	<b>\$675,000.00</b>	<b>\$762,000.00</b>	<b>\$936,480.00</b>
<b>Cost (Points - Max 30)</b>	<b>25.50</b>	<b>21.60</b>	<b>30.00</b>	<b>27.20</b>	<b>24.09</b>	<b>19.61</b>