

## PROPOSAL SCORE SUMMARY MATRIX – BANKING SERVICES

Donna Wallis

6/18/2020

RFP Coordinator

Date

| <b>QUALIFICATIONS &amp; EXPERIENCE</b><br>Maximum Points: 35 | <b>FIRST HORIZON</b> |             | <b>REGIONS</b>      |             |  |  |
|--------------------------------------------------------------|----------------------|-------------|---------------------|-------------|--|--|
| EVALUATOR 1                                                  | 32                   |             | 33                  |             |  |  |
| EVALUATOR 2                                                  | 32                   |             | 35                  |             |  |  |
| EVALUATOR 3                                                  | 34                   |             | 35                  |             |  |  |
| EVALUATOR 4                                                  | 30                   |             | 35                  |             |  |  |
| EVALUATOR 5                                                  | 33.5                 |             | 35                  |             |  |  |
|                                                              | <b>SCORE:</b>        | <b>32.3</b> | <b>SCORE:</b>       | <b>34.6</b> |  |  |
| <b>TECHNICAL APPROACH</b><br>Maximum Points: 40              |                      |             |                     |             |  |  |
| EVALUATOR 1                                                  | 39                   |             | 40                  |             |  |  |
| EVALUATOR 2                                                  | 40                   |             | 40                  |             |  |  |
| EVALUATOR 3                                                  | 40                   |             | 40                  |             |  |  |
| EVALUATOR 4                                                  | 39                   |             | 40                  |             |  |  |
| EVALUATOR 5                                                  | 40                   |             | 40                  |             |  |  |
|                                                              | <b>SCORE:</b>        | <b>39.6</b> | <b>SCORE:</b>       | <b>40</b>   |  |  |
| <b>COST PROPOSAL</b><br>Maximum Points: 25                   | <b>SCORE:</b>        | <b>21.5</b> | <b>SCORE:</b>       | <b>24</b>   |  |  |
| <b>PROPOSAL SCORE</b><br>Maximum Points: 100                 | <b>TOTAL SCORE:</b>  | <b>93.4</b> | <b>TOTAL SCORE:</b> | <b>98.6</b> |  |  |

## PROPOSAL SCORE SUMMARY MATRIX – CREDIT/DEBIT CARD SERVICES

Donna Wallis

6/23/2020

RFP Coordinator

Date

| <b>QUALIFICATIONS &amp; EXPERIENCE</b><br>Maximum Points: 25 | <b>FIRST HORIZON</b> |             | <b>REGIONS</b>      |              |  |  |
|--------------------------------------------------------------|----------------------|-------------|---------------------|--------------|--|--|
| EVALUATOR 1                                                  | 21                   |             | 23                  |              |  |  |
| EVALUATOR 2                                                  | 19                   |             | 24                  |              |  |  |
| EVALUATOR 3                                                  | 24                   |             | 25                  |              |  |  |
| EVALUATOR 4                                                  | 23                   |             | 24                  |              |  |  |
| EVALUATOR 5                                                  | 22                   |             | 23.75               |              |  |  |
|                                                              | <b>SCORE:</b>        | <b>21.8</b> | <b>SCORE:</b>       | <b>23.95</b> |  |  |
| <b>TECHNICAL APPROACH</b><br>Maximum Points: 25              |                      |             |                     |              |  |  |
| EVALUATOR 1                                                  | 25                   |             | 22                  |              |  |  |
| EVALUATOR 2                                                  | 25                   |             | 25                  |              |  |  |
| EVALUATOR 3                                                  | 25                   |             | 25                  |              |  |  |
| EVALUATOR 4                                                  | 23                   |             | 25                  |              |  |  |
| EVALUATOR 5                                                  | 23                   |             | 24                  |              |  |  |
|                                                              | <b>SCORE:</b>        | <b>24.2</b> | <b>SCORE:</b>       | <b>24.2</b>  |  |  |
| <b>COST PROPOSAL</b><br>Maximum Points: 50                   |                      |             |                     |              |  |  |
|                                                              | <b>SCORE:</b>        | <b>50</b>   | <b>SCORE:</b>       | <b>8.04</b>  |  |  |
| <b>PROPOSAL SCORE</b><br>Maximum Points: 100                 | <b>TOTAL SCORE:</b>  | <b>96</b>   | <b>TOTAL SCORE:</b> | <b>56.19</b> |  |  |