

Analysis Based on 2 Washers and 2 Dryers

Quantity	Equipment	Integrated Sports Specialties		Central Laundry Equipment	
		Unit Cost	Ext Cost	Unit Cost	Ext Cost
2	Washer / 60 lb / Electric - 3 Phase	\$ 19,824.00	\$ 39,648.00	\$ 14,750.00	\$ 29,500.00
2	Dryer / 75 lb / Gas - Single Phase	\$ 9,464.00	\$ 18,928.00	\$ 6,000.00	\$ 12,000.00
Installation & Removal		Unit Cost	Ext Cost	Unit Cost	Ext Cost
4 (2 Washers / 2 Dryers)	Installation (mounting, wiring, plumbing, chemical connection)	\$1,800 Per Installation	\$ 7,200.00	Travel Charge: \$800 + Washers: >60lb-\$850 + Dryers: 75lb-\$450	\$ 3,400.00
4 (2 Washers / 2 Dryers)	Removal & disposal of existing equipment	\$200 Per Unit	\$ 800.00	\$500 Round Trip	\$ 2,000.00
		TOTAL	\$ 66,576.00		\$ 46,900.00
Warranty Info		Unit Cost		Central Laundry Equipment	
Warranty Length (years)		3 Years		3 Years: Parts / 10 Years: Frame, Cylinder Shaft Assembly, Cylinder Bearings & Bearing Seals	
Parts Coverage (Yes/No)		5 Years		1 Year	
Labor Coverage (Yes/No)		1 Year		1 Year	
Service Response Time (Business Days)		2 Business Days		2 Business Days	
Replacement Parts OEM/Approved (Yes/No)		Yes		Yes	