

Bid Analysis - POS Hardware & Technology																						
RFQ Coordinator		Tina Gindley																				
Quotation Due Date/Time		July 23, 2026 @ 3:00 PM Central Time																				
Evaluation Basis		Lowest Total Five-Year Cost of Ownership among responsive, responsible bidders meeting RFQ requirements.																				
				First Data Merchant Services			Xenial / Global Payments			Toast			Agilysys			Infor US LLC			My Venue			
Section	Description	Quantity	Qty Basis	Unit / Amount Input	Extended / Calculated	Notes	Unit / Amount Input	Extended / Calculated	Notes	Unit / Amount Input	Extended / Calculated	Notes	Unit / Amount Input	Extended / Calculated	Notes	Unit / Amount Input	Extended / Calculated	Notes	Unit / Amount Input	Extended / Calculated	Notes	
SECTION 1 - HARDWARE COSTS (ONE TIME)																						
Section 1	POS Terminals	14	Each	\$ 1,720.00	\$ 24,080.00		\$ 1,340.00	\$ 18,760.00		\$ 579.39	\$ 8,111.46		\$ 2,570.50	\$ 35,987.00		\$ 1,975.00	\$ 27,650.00		\$ 1,230.00	\$ 17,220.00	Need 15	
Section 1	Cash Drawers	6	Each	\$ 100.00	\$ 600.00		\$ 145.00	\$ 870.00		\$ 33.80	\$ 202.80		\$ 81.00	\$ 486.00		\$ 279.00	\$ 1,674.00		\$ 139.00	\$ 834.00		
Section 1	Floor Standing Kiosks / SCD Displays	2	Each	\$ 3,895.00	\$ 7,790.00		\$ 5,051.25	\$ 10,102.50		\$ 594.65	\$ 1,189.30		\$ 4,649.40	\$ 9,298.80		\$ 3,724.00	\$ 7,448.00		\$ 4,495.00	\$ 8,990.00		
Section 1	Payment Devices (P2PE)	18	Each	NO BID	\$ -		\$ 389.00	\$ 7,082.00		NO BID	\$ -	- E2E Payment Devices in Cost of POS Terminals	\$ 644.00	\$ 11,592.00		NO BID	\$ -		\$ 529.00	\$ 9,522.00		
Section 1	Transtart Side Cars	10	Each	NO BID	\$ -		NO BID	\$ -		NO BID	\$ -	- Does not supply - Provided by Transtart	NO BID	\$ -	- Does not supply - Provided by Transtart	NO BID	\$ -		NO BID	\$ -	- Provided by Humata	
Section 1	Kitchen Display Systems (KDS)	2	Each	\$ 1,508.00	\$ 3,016.00		\$ 1,532.00	\$ 3,064.00		\$ 399.80	\$ 799.60		\$ 2,318.00	\$ 4,716.00		\$ 928.00	\$ 1,856.00		\$ 910.00	\$ 1,820.00		
Section 1	Self-Checkout Kiosks	2	Each	\$ 3,895.00	\$ 7,790.00		\$ 5,051.25	\$ 10,102.50		\$ 594.65	\$ 1,189.30		\$ 3,821.00	\$ 7,650.00		\$ 1,800.00	\$ 3,600.00		\$ 3,650.00	\$ 7,300.00		
Section 1	AI Checkout Systems	3	Each	NO BID	\$ -		NO BID	\$ -		NO BID	\$ -	- Not available	\$ 17,293.00	\$ 51,879.00		NO BID	\$ -		\$ 3,995.00	\$ 11,985.00		
Section 1	Handheld POS Devices	97	Each	\$ 676.00	\$ 65,572.00		\$ 649.23	\$ 62,925.21		\$ 238.43	\$ 23,127.17		\$ 708.00	\$ 68,861.00		\$ 2,800.00	\$ 274,000.00		\$ 785.58	\$ 20,059.06	This includes (26) 6.7" @ \$530 ea and (112) 8" with prepaid @ \$109 ea	
Section 1	QR Code Mobile Ordering Setup	15	Suite/s	NO BID	\$ -		NO BID	\$ -	- Included in Suite software	\$ -	\$ -	- Hardware associated with this software is the KDS quoted above.	NO BID	\$ -		NO BID	\$ -	- No hardware needed - QR codes can be created with a QR generator	\$ -	\$ -	- Included	
Section 1	Other Hardware (Specify)		Specify	\$ 371.00	\$ 371.00	Authorized cards & card reader, 2 cases of printer paper				\$ -	\$ -		\$ -	\$ -		\$ 462.00	\$ 2,772.00	5 Bank docking station for tablet / shipping & handling	\$ 9,994.00	\$ 9,994.00	(15) Kitchen Printers (1) Receipt Printer (14) POS Terminals (Customer Display 11.6") (3) Handheld POS Charters	
TOTAL SECTION 1					\$ 69,019.00			\$ 87,906.21			\$ 15,843.07			\$ 134,470.80		\$ 113,002.00	\$ 113,051.70	15% Hardware Discount		\$ 113,051.70		
SECTION 2 - IMPLEMENTATION & SERVICES (ONE TIME)																						
Section 2	Installation	1	One-time amount	NO BID	\$ -	Included with Onsite training	\$ 12,000.00	\$ 12,000.00		\$ 3,000.00	\$ 3,000.00	4 Days / \$750 per day	\$ 28,732.35	\$ 28,732.35		NO BID	\$ -	TTU Responsibility	\$ 1,200.00	\$ 1,200.00		
Section 2	Configuration	1	One-time amount	\$ 2,500.00	\$ 2,500.00		NO BID	\$ -		\$ 1,386.75	\$ 1,386.75		\$ 1,562.40	\$ 1,562.40		\$ 67,200.00	\$ 67,200.00		\$ -	\$ -	Included	
Section 2	Integration with Transtart	1	One-time amount	NO BID	\$ -		NO BID	\$ -		NO BID	\$ -	- API's included have the ability to work with multiple partners who can connect Toast with Transtart	\$ 3,790.50	\$ 3,790.50		NO BID	\$ -		\$ 5,000.00	\$ 5,000.00		
Section 2	Mobile Ordering Integration	1	One-time amount	\$ 15,700.00	\$ 15,700.00		NO BID	\$ -		NO BID	\$ -	- No integration cost / Toast native mobile ordering has been quoted	NO BID	\$ -		NO BID	\$ -		\$ -	\$ -	Included	
Section 2	Payment Processing Integration	1	One-time amount	NO BID	\$ -		NO BID	\$ -		NO BID	\$ -	- E2E payment processing has been included	NO BID	\$ -		NO BID	\$ -		\$ -	\$ -	Included	
Section 2	Project Management	1	One-time amount	\$ 3,500.00	\$ 3,500.00		\$ 3,000.00	\$ 3,000.00		NO BID	\$ -	- Included in configuration	\$ 6,184.50	\$ 6,184.50		\$ 12,000.00	\$ 12,000.00		\$ 1,200.00	\$ 1,200.00		
Section 2	Remote Training	1	One-time amount	NO BID	\$ -		NO BID	\$ -		NO BID	\$ -	- Included in configuration	\$ -	\$ -		\$ 1,200.00	\$ 1,200.00	1 Day of back end training	\$ 3,600.00	\$ 3,600.00		
Section 2	On-Site Training	1	One-time amount	\$ 3,900.00	\$ 3,900.00		\$ 8,400.00	\$ 8,400.00		\$ 1,500.00	\$ 1,500.00	2 Days / \$750 per day	\$ 2,064.60	\$ 2,064.60		\$ 13,200.00	\$ 13,200.00	2 x 3 days on-site w/ 1 trainer/consultant for 2 game day events	\$ 1,200.00	\$ 1,200.00		
Section 2	On-Site Launch Support	1	One-time amount	\$ 1,950.00	\$ 1,950.00		\$ 6,660.00	\$ 6,660.00		\$ 3,000.00	\$ 3,000.00	4 Days / \$750 per day	\$ 12,387.60	\$ 12,387.60		NO BID	\$ -	- Included in above	\$ 19,200.00	\$ 19,200.00		
Section 2	Other Services (Specify)	1	One-time amount	\$ 6,824.00	\$ 6,824.00	Travel expenses including air fare, per diem, & hardware shipping and handling	\$ 700.00	\$ 700.00		\$ 500.00	\$ 500.00	Guided guest activation for mobile ordering & catering and event for suites	\$ -	\$ -		NO BID	\$ -	- Travel & expenses are not included in quote price and will be charged separately	\$ 23,470.00	\$ 23,470.00	Site Survey and other Expenses	
TOTAL SECTION 2					\$ 34,374.00			\$ 30,760.00			\$ 9,186.75			\$ 54,721.95			\$ 93,600.00			\$ 54,879.00		
SECTION 3 - ANNUAL RECURRING COSTS																						
Section 3	POS Software Licensing	1	Annual amount	\$ 19,125.00	\$ 19,125.00		\$ 19,300.00	\$ 19,300.00		\$ 7,044.00	\$ 7,104.00	14 / \$507.43	\$ 33,680.00	\$ 33,680.00		\$ 95,472.00	\$ 95,472.00		\$ 20,160.00	\$ 20,160.00		
Section 3	Self-Checkout Software Licensing	1	Annual amount	\$ 4,200.00	\$ 4,200.00		\$ 2,380.00	\$ 2,380.00		\$ 3,840.00	\$ 3,840.00	4 / \$960	\$ 10,080.00	\$ 10,080.00		\$ 11,550.00	\$ 11,550.00		\$ 2,016.00	\$ 2,016.00		
Section 3	AI Checkout Software Licensing	1	Annual amount	NO BID	\$ -		NO BID	\$ -		NO BID	\$ -	- Does not supply AI checkout system	\$ 22,680.00	\$ 22,680.00		NO BID	\$ -		\$ 7,485.00	\$ 7,485.00		
Section 3	Mobile Ordering Platform Fees	1	Annual amount	\$ 13,000.00	\$ 13,000.00		NO BID	\$ -		\$ 662.40	\$ 662.40		\$ 3,600.00	\$ 3,600.00		\$ 28,095.00	\$ 28,095.00		\$ 3,750.00	\$ 3,750.00	Based on est. 250K in sales	
Section 3	Technical Support & Maintenance	1	Annual amount	NO BID	\$ -		NO BID	\$ -		NO BID	\$ -	- Included in annual licensing	NO BID	\$ -		NO BID	\$ -	- Included	\$ -	\$ -	Included	
Section 3	PCI Compliance Services	1	Annual amount	NO BID	\$ -		NO BID	\$ -		NO BID	\$ -	- Included within E2E credit card services	\$ 2,517.48	\$ 2,517.48		NO BID	\$ -	- Through credit card company	\$ -	\$ -	Included	
Section 3	Other Annual Fees (Specify)	1	Annual amount	\$ 4,500.00	\$ 4,500.00		\$ 17,480.00	\$ 17,480.00		\$ 19,872.00	\$ 19,872.00	Handheld software licensing \$17,780 / Kitchen Display software licensing \$672 / Toast restaurant management pro \$1,440	\$ 2,121.48	\$ 2,121.48		\$ 726.00	\$ 726.00	KDS	\$ 5,600.00	\$ 5,600.00	KDS & Humata Declining Balance	
TOTAL SECTION 3					\$ 40,825.00			\$ 35,160.00			\$ 31,478.40			\$ 74,016.96			\$ 105,645.00	\$ 108,676.00	20% Discount		\$ 86,011.00	
SECTION 4 - PAYMENT PROCESSING FEES																						
Section 4	Credit Card Discount Rate (%)	1	Percent	0.05%	0.05%		NO BID	0.00%	No transaction data provided by client in response to question	0.40%	0.40%	C.C interchange cost + 40%	NO BID	0.00%	NO BID (QUOTE ONLY IF THEY HAVE ONE MONTH OF STATEMENTS)	NO BID	\$ -	- Does not provide payment processing. Payment processing is provided by CC company	NO BID		Provided by University or Campus Group	
Section 4	Transaction Fee (\$ per transaction)	1	Per transaction	0.05	0.05		NO BID	0.00		0.15	\$ 0.15		NO BID	0.00		NO BID	\$ -		NO BID			
Section 4	Gateway Fee (Monthly/Annual)	1	Amount	NO BID	0.00		NO BID	0.00		NO BID	\$ -	- E2E payments does not require a gateway. If TTI wants to use an approved 3rd party gateway - Toast request discovery to ensure accurate rates are quoted	0.05	0.05	Per Transaction - Per Month	NO BID	\$ -		0.06	0.06		
Section 4	Other Processing Fees	1	Amount	NO BID	0.00		NO BID	0.00		0.00	\$ -		0.00			NO BID	\$ -		\$ 25.00	\$ 36,500.00	Monthly MDO switching /Gateway for 5 years	
Section 5 - Five Year Total Cost of Ownership (From Cost Proposal Sheet)																						
Section 5	Total Hardware Cost	1			\$ 69,019.00			\$ 87,906.21			\$ 15,843.07			\$ 134,470.80			\$ 113,051.70			\$ 113,051.70		
Section 5	Total Implementation & Services Cost	1			\$ 34,374.00			\$ 30,760.00			\$ 9,186.75			\$ 54,721.95			\$ 93,600.00			\$ 54,879.00		
Section 5	Total Annual Recurring Cost x 5 Years	5			\$ 204,125.00			\$ 175,800.00			\$ 157,392.00			\$ 373,294.80			\$ 543,380.00			\$ 395,050.00		
Section 5	Other Costs	1	(12 Time Fee Credits)		\$ (80,914.00)			\$ -			\$ -			\$ -			\$ 36,000.00			\$ 36,000.00		
TOTAL FIVE-YEAR COST OF OWNERSHIP					\$ 226,544.00			\$ 294,466.21			\$ 182,421.82			\$ 562,467.55			\$ 786,031.70			\$ 562,985.70		