

Q&A

- Q. Could you please provide annual Sales by machine for past 2 years, commission rates, and amounts of commissions paid?
- A. Total revenue for the snack vending was included in the RFP. Current Commission Rates and amounts of commissions paid cannot be shared due to nature of bid and fair competition of the review process.
- Q. Who is your current Snack, Beverage & Food Service Vending Provider?
- A. Current snack vending provider is Five Star.
- Q. Do you have an Exclusive Beverage Vending and Pouring Rights agreement? If so, who is the vendor and when does this contract end?
- A. Beverage Vending is not included at this time on this RFP. We do have a current exclusive beverage vending contract in place.
- Q. Did you receive MAG from Current Operator? If so, could you please provide us the MAG received over each of the last 5 Years and Current Year?
- A. There is no Minimum Annual Guarantee currently in place.
- Q. Are student cards required to be accepted as payment method at the machines? If so, is there a transaction fee involved? What system is used to integrate the student card with the vending machines POS?
- A. Cash or card is utilized. No fee incurred by student to use credit card or their student card. Transact is the university's current processor for student cards.
- Q. Is there a surcharge for credit card transactions, if so, what is the amount? Does the University have a student card for cashless purchases? If so, what are the fees and who is the student card processor?
- A. There is no surcharge for current credit card transactions. University does have a student card for cashless purchases through Transact, the university's current processor for student cards. No fees incurred by student.
- Q. Are there any Micro Markets presently? If so, how many? If not, are there any plans to add Micro Markets?
- A. This RFP does not cover Micro Markets. We currently work with our dining services partner on markets. There are 3 currently on campus with an additional being added in a new res hall.
- Q. What is the current vending machine pricing by product category (Chips, Candies, Cookies, Pastries, etc.)?
- A. Chips – \$2 - \$2.75, Candies – \$2 - \$4, Cookies – \$2 - \$2.25, Pastries – \$2.25
- Q. How frequently are product pricing review discussions conducted?
- A. Yearly, but can be looked at on a need be basis.

Q. Could you please send us few pictures of vending machines?

A.



Q. What is the current timeline (School year and month) for the new proposed sales locations to start. (when do you want the vending to expand from 28 to 50 locations)

A. We currently have 28 locations. 50 locations are possible should the vendor and the university identify additional locations as viable options for placement. The vendor and University would work on placements over the course of the first few months of service. New Buildings that are renovated or built on campus are likely to have placement for vending as well.

Q. Do you have Coffee vending machines?

A. We currently have 1 coffee vending machine in an engineering building with plans for a second machine in a new building under construction currently.

Q. Where are the Coffee vending machines

A. Ashraf Islam Engineering Building & Proposed ACME Building

Q. Where are the Grab and Go Markets

A. McCord Hall, Roaden University Center, and Volpe Library

Q. What type of Snack Vending machines do you have now(Brand and model)

A. Majority are Crane Model 167

Q. Please identify for each building in the RFP request the exact date the building was originally built and the most recent date if a building has been renovated. Also, are there currently any vending machines, markets, or other food/beverage competitors in any of the buildings identified in the RFP and if so, what is the competition in each?

A.

Name of Building	Date Built	Renovated?	Current machines/Stores/Food
Browning Hall	1966	N/A	1/0/0
Cooper Hall	1966	2020	1/0/0
Crawford Hall	1962	N/A	1/0/0
Dunn Hall	1966	2020	1/0/0
Ellington Hall	1971	2014	1/0/0
Evins Hall	1966	2019	1/0/0
Maddux Hall	1966	2017	1/0/0
Warf Hall	1971	2014	1/0/0
Jobe Hall	1969	2015	1/0/0
M.S. Cooper Hall	1969	2013	1/0/0
Murphy Hall	1969	2015	1/0/0
New Hall North	2008	N/A	1/0/0
New Hall South	2003	N/A	1/0/0
Pinkerton Hall	1969	2013	1/0/0
Tech Village Community Center	1967	2011/2013/2015	0/0/0
Appalachian Craft Center	1979	N/A	1/0/0
Ashraf Islam Engineering Building	2022	N/A	2/0/0
Bartoo Hall	1916	2019	1/0/0
Bell Hall	2006	N/A	1/0/0
Brown Hall	1967	N/A	0/0/0
Bruner Hall	1966	2021	1/0/0
Bryan Fine Arts	1981	N/A	1/0/0
Clement Hall	1965	N/A	1/0/0
Foundation Hall	1932	N/A	1/0/0
Henderson Hall	1931	2012	1/0/0

Kitrell Hall	1916	2019	0/0/0
Laboratory Science Commons 2nd Floor	2020	N/A	1/0/0
Laboratory Science Commons 3rd Floor	2020	N/A	1/0/0
Lewis Hall	1921	N/A	0/0/0
Matthews/Daniel Hall	1951/1921	N/A	0/0/0
Memorial Gym	1929	N/A	0/0/0
Oakley Hall	1931	2014	1/0/0
Pennebaker Hall	1968	N/A	1/0/0
Prescott Hall	1971	N/A	1/0/0
Ray Morris/Oakley STEM Center	2008	N/A	1/0/0
Stonecipher Lecture Hall	2020	N/A	1/0/0
TJ Farr Building	1928	2013	1/0/0
Volpe Library	1989	N/A	1/1/1
Derryberry Hall	1912	N/A	1/0/0
Intramural Sports Field	2016	N/A	1/0/0
MLB Student Rec & Fitness Center	2020	N/A	1/0/0
Roaden University Center Ground Floor	1971	N/A	0/1/5
Roaden University Center 1st Floor	1971	N/A	1/0/1
University Services	1929	N/A	0/0/0
Varsity/Alumni Hall	1969	2002	0/0/0
Warehouse	1975	N/A	0/0/0
Johnson Hall	1970	N/A	0/0/0
Student Event and Spirit Center	N/A	N/A	N/A