WIN \$1000!



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PICK A PROBLEM

BRAINSTORM A SOLUTION

CREATE A PROTOTYPE

WIN GREAT PRIZES





OPEN TO ALL STUDENTS!
FREE FOOD!

Wednesday, Feb. 12 5 p.m. RUC 282

tntech.edu/eagleworks

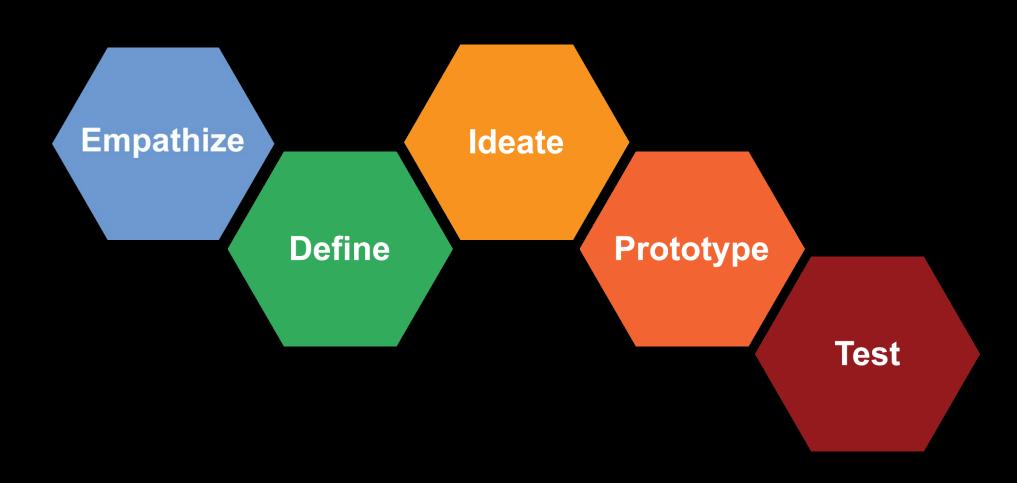
# Design is not just what it looks like and feels like. Design is how it works.

- Steve Jobs

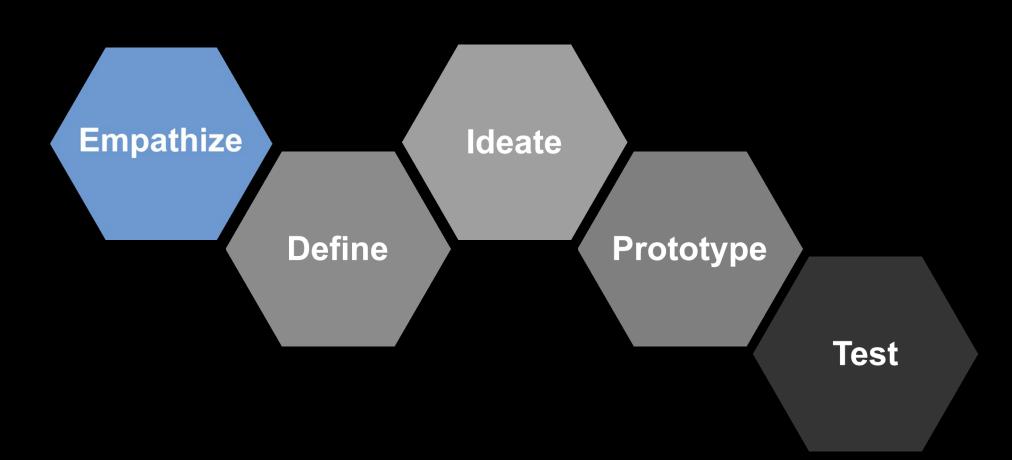
# **Design Thinking**

- A method to solve problems, innovate, grow
- 5 modes (steps)
- Adopt beginners mindset
- Continuous iteration through feedback

# The Design Thinking Process



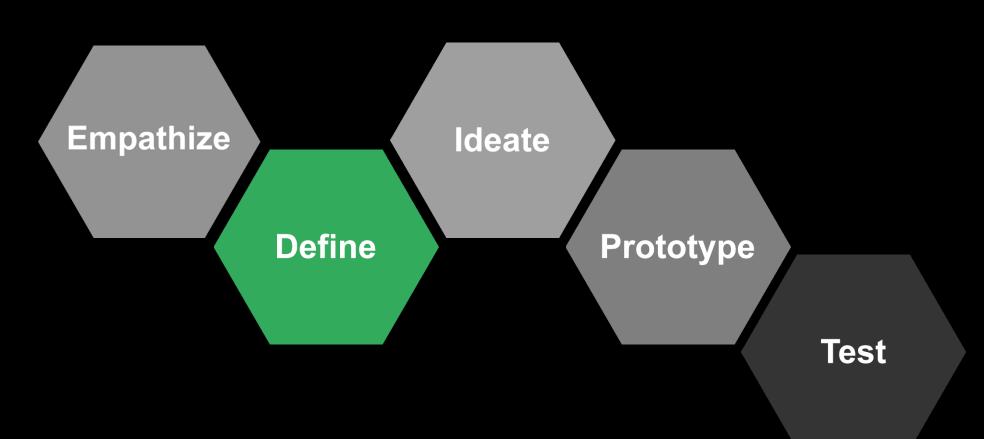
# Put yourself in their shoes



## **Mode: Empathize**

- Walk a mile in another's shoes
- Adopt beginners mindset
- How does the problem affect them? You?

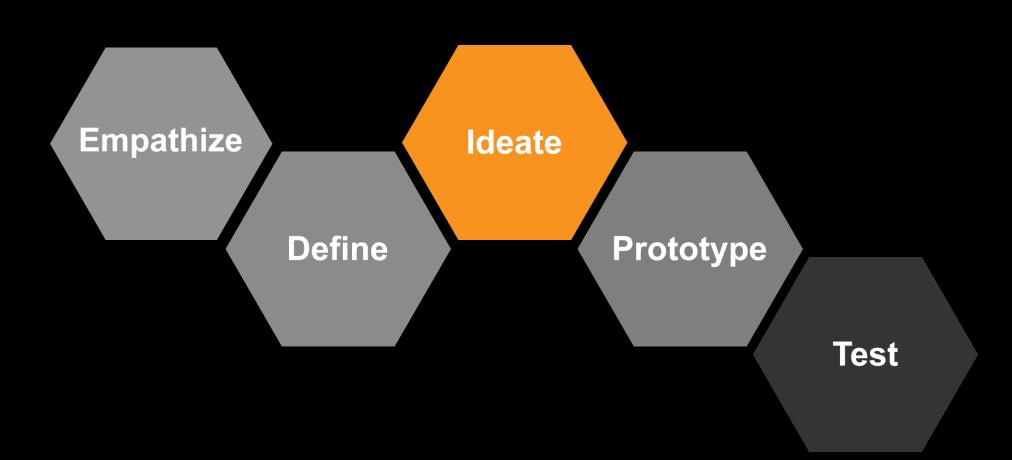
# What is the problem? Ask yourself WHY?



### **Mode: Define**

- Unpack findings from empathy mode
- Write initial problem statement, gain feedback
- Write final, explicit problem statement
- Utilize definition throughout the process
  - Update/pivot via feedback and testing

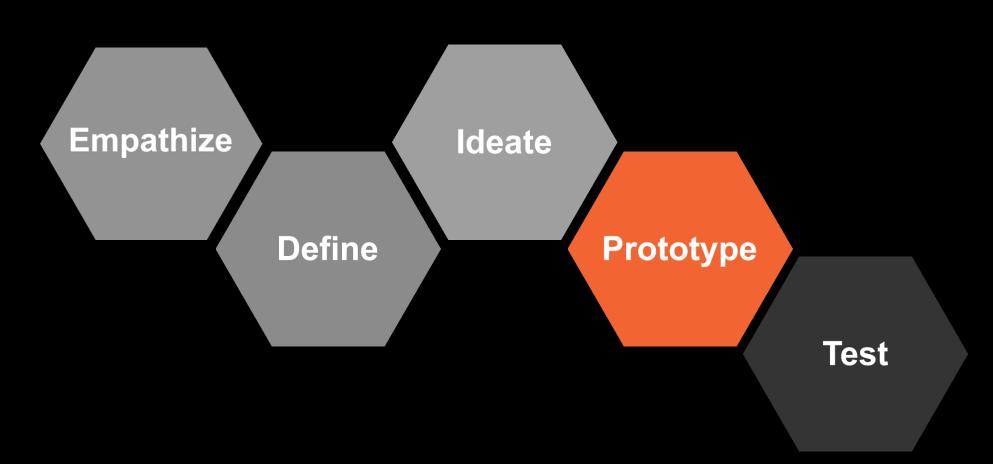
## **Brainstorm Solutions**



### **Mode: Ideate**

- Time to brainstorm solution
- Don't evaluate at first
- Narrow ideas, compose restraints, select the best idea
  - NOTE- it doesn't have to be a perfect idea, something is better than nothing and you can always improve upon the idea through prototyping, testing, and feedback

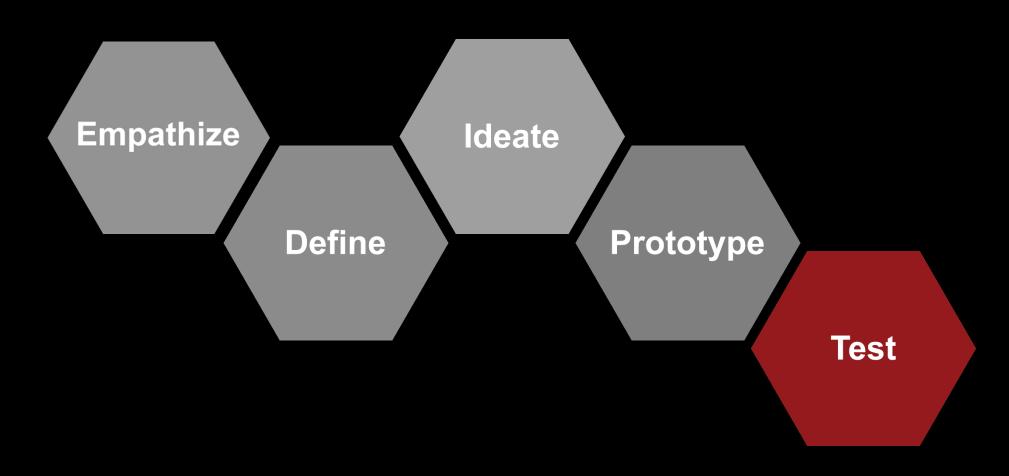
# Develop a prototype for quick adaptation and reiteration



## **Mode: Prototype**

- Low-res prototyping
- Move towards and MVP (minimally viable product)
- Prototype should attempt to solve the defined problem
- Don't worry about looks or additional features, you will continue to improve as you test and receive feedback
- FALL IN LOVE WITH THE PROBLEM, NOT THE SOLUTION

# Test out your prototype and get feedback from those experiencing the problem



### **Mode: Test**

- Gather feedback
- Refinement and iteration
  - Keep testing and improving
  - This is where you can "make it look better" but don't loose sight of the defined problem
- Story telling pitch and present your idea to potential customers

### **ACTIVITY INSTRUCTIONS**

Consider the problem you want to solve with your Eagle Works project or a rural based problem.

You can also use our back up problem:

How to get students from all majors interested in Eagle Works/I&E

# Empathize: 10 minutes

What do you know about your customer problem experiencer?

From your knowledge, what do they like/dislike? What would make their life easier?

What is important to them?

## **Define: 15 minutes**

What are some "needs" this target has?

What are some insights you gained through brainstorming?

What kind of gift are you trying to give?

## Ideate: 30 minutes

### How might you accomplish this goal?

- Brainstorm, lots of ideas!
- Draw pictures, write phrases, etc.
- Go for quantity, not quality.
- No idea is a bad idea!

Determine one idea.

# Prototype: 1 hour

Take all you have learned and all of your ideas from the last mode, and build your gift with supplies provided

Be creative!

## **Test: Present!**

3 minutes each

Take what you learn and incorporate after tonight



## SPRING 2020 EVENTS

Wed. 1/29, 5 p.m.	Spring Kickoff and Info Session	on iMakerSpace
Wed. 2/5, 5 p.m.	Effective Communication	iMakerSpace
Wed. 2/12, 5 p.m.	DESIGN CHALLENGE	RUC 282
Wed. 2/19, 5 p.m.	Business Model Canvas	iMakerSpace
Wed. 2/26, 5 p.m.	Q&A and Coaching	iMakerSpace
Wed. 3/4, 5 p.m.	Branding	iMakerSpace
Wed. 3/11, 5 p.m.	Effective Presentations	iMakerSpace
Fri. 4/3, 6 p.m.	EAGLE WORKS: PRELIMS	TECH PRIDE RM
Sat. 4/18, 1 p.m.	EAGLE WORKS: FINALS	BELL HALL

WWW.TNTECH.EDU/EAGLEWORKS

# BUSINESS MODEL CANVAS

and the Judging Rubric: How to Succeed in Eagle Works

# FREE FOOD!

Wednesday, Feb. 19 5 p.m. – iMakerSpace

www.tntech.edu/eagleworks



#### Important Spring Dates

Friday, 3/13 – Individual Registration Deadline

Monday, 3/23 – Team Registration Deadline

Wednesday, 3/25 – Business Summary due

Friday, 4/3 – Eagle Works Competition Preliminary Rounds

Saturday, 4/18 – Eagle Works Competition Tradeshow and Finals!!

#### Need a team member?

Email Andrea

Contact button on the website

See "Student Connections" page on tntech.edu/eagleworks

# www.tntech.edu/eagleworks

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